

IN THE  
UNITED STATES DISTRICT COURT  
FOR THE EASTERN DISTRICT OF VIRGINIA  
(Alexandria Division)

TECSEC, INC.,	)	
	)	
Plaintiff,	)	
	)	Case No. 1:10-cv-115-LMB/TCB
v.	)	
	)	
INTERNATIONAL BUSINESS MACHINES	)	
CORPORATION, et al.,	)	
	)	
Defendants.	)	

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**PLAINTIFF TECSEC, INC.'S MOTION**  
**FOR THE ENTRY OF A CASE MANAGEMENT ORDER**

On April 28, 2010, this Court held a hearing to discuss ways to streamline this patent infringement case. After considering the Defendants' written submissions, along with TecSec's brief and the arguments of the Parties, the Court modified the initial Scheduling Order and granted an extension of the discovery deadlines. The Court also invited TecSec and the Defendants to think about an intelligent, economic approach towards resolving this case and asked the Parties to come up with creative ways to streamline discovery to make the case as manageable as possible.

TecSec has heeded the Court's instruction. It believes that, with a few modifications and a good faith effort by the Parties to coordinate discovery and motions practice, a unified pretrial phase for this litigation will not only be manageable but will present a much more efficient way to resolve these claims. TecSec respectfully requests that the Court enter a Case Management Order specifically adopting these streamlining proposals and directing all Parties to proceed with discovery without further delay. TecSec believes that such an Order is necessary because certain Defendants have already begun causing unjustified delay by resisting discovery, claiming that

providing substantive responses and producing documents is premature unless the Court confirms that this action is proceeding against all Defendants. *See* Exhibit 1, Defendant Oracle Corporation and Oracle America, Inc.'s Objections and Responses to TecSec's First Set of Interrogatories, Objections to Interrogatories Nos. 1, 3, 6, 9, 10, 12, 13, 16 ("If the Court determines that the case will proceed against Oracle at this time, Oracle will meet and confer with TecSec to determine what, if any, response to this interrogatory is appropriate."), and Exhibit 2, Defendant Oracle Corporation and Oracle America, Inc.'s Objections and Responses to TecSec's First Set of Requests for Production, Objections to Requests Nos. 2, 6, 7, 9-14, 16-20, 22-27, 32, 34-42, 44 and 46-49 ("If the Court determines that the case will proceed against Oracle at this time, Oracle will meet and confer with TecSec to determine what, if any, response to this document request is appropriate.").

**1. TecSec's Detailed Claim Charts Define The Scope Of This Litigation.**

On May 12, 2010, in accordance with the Court's April 30, 2010 Order, TecSec provided the Defendants with extremely detailed infringement claim charts and made a significant document production in support of those charts. The charts clearly set out which claims of which patents are being asserted against each of the Defendants' products. These charts also illustrate the publicly available information that forms the initial basis for TecSec's infringement allegations, and map out, in a detailed way, that information against the specific elements of the claims on an element by element basis. These charts provide the Defendants with ample information. The Defendants are now able to set out, in detail, any non-infringement positions they may wish to take and to set out clearly their invalidity positions and affirmative defenses.

With this detailed information provided early in the case, the scope of the litigation is clearly defined and the Parties can focus on the claims and products at issue. This case can be

ready for trial for all Defendants within the deadlines set forth in the Court's April 30, 2010 Order.

**2. TecSec's Proposals To Streamline This Litigation.**

Should the Court believe that further streamlining of this litigation is necessary, TecSec has considered the following proposals that may assist in narrowing the issues and may ensure that the litigation proceeds in a more logical and manageable way:

**A. Reduce the Number of Patents and Claims Asserted**

TecSec's infringement charts assert claims of infringement of a total of eleven patents against the Defendants. These eleven patents can be grouped into four patent "families": (i) four Distributed Cryptographic Object Method ("DCOM") patents; (ii) one XML Encryption patent; (iii) five Split Key Patents; and (iv) one Parallel Processor patent. Of the 380 claims in those eleven patents, TecSec initially asserted a total of 205 claims, although not all of the patents, and not all of the 205 claims, have been asserted against all of the Defendants.

After considering the Court's comments at the hearing, however, TecSec believes that this case could be streamlined by focusing on the core patents that are common to all Defendants, namely the four DCOM patents and the one XML Encryption patent. Accordingly, TecSec would agree to bifurcate this case and proceed with the four DCOM patents and the one XML patent, which include only 72 of the asserted 205 claims. This would result in a reduction of more than 50% of the patents and nearly 67% of the infringement claims at issue. TecSec would agree to stay the case temporarily with respect to the five Split Key Patents and the

Parallel Processor Patent until after the trial on the DCOM and XML patents has concluded.<sup>1</sup> This would result in a total reduction of six patents and 136 asserted claims.

TecSec believes that this will substantially reduce the burdens upon the Parties as well as upon the Court. There will be significantly fewer claims at issue. This should also result in fewer claims for the Court to construe. Discovery will be streamlined as well. There will be only two inventors to depose and testify, rather than five. There will likely be far fewer experts needed because only two patent families will be at issue, rather than all four. There will also be fewer products at issue.

#### **B. Reduce the Number of Claims for Construction**

In addition to reducing the number of patents and claims asserted, TecSec believes that the Court can and should limit the number of claim terms that the Parties can submit for construction. The Court should require consolidated briefing on claim construction issues. This is generally required by other courts that frequently handle coordinated, multi-defendant patent actions, and it has been found to reduce greatly the burden on the Court. If, for example, each side were permitted to designate up to five claim terms per patent, or per patent family, for construction, and each side were limited to submitting a single brief on their constructions and a single reply brief, then the Court could effectively manage the *Markman* process and avoid being inundated with multiple competing claim construction proposals.

#### **C. Set Reasonable Limits on Discovery**

Discovery has been underway for over a month, and, because TecSec's Complaint contained so much detail and specifically identified the infringing products, the Defendants

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<sup>1</sup> The Split Key and Parallel Processor patents have much later expiration dates than the DCOM and XML patents and thus the harm to TecSec from a stay with respect to these patents is reduced.

should be well on their way to collecting and producing relevant technical, marketing and sales documents for the accused products. TecSec has already produced more than 70,000 pages of documents. With TecSec's production of its detailed infringement charts, there is no credible basis for any further discovery delay by the Defendants.

TecSec submits that proceeding with discovery and pre-trial in a coordinated fashion will actually benefit, and not harm, the Defendants. The litigation with respect to any individual Defendant is not particularly complex and is certainly no more complex than in the average single defendant patent action. And because the Defendants can collectively draw upon the resources of numerous major law firms through their joint defense group, they can share costs, conserve resources, and divide out issues for more detailed consideration. While proceeding with multiple Defendants at the same time requires additional effort from TecSec's counsel, with coordination and cooperation from the Defendants, TecSec believes that a unified approach presents the most efficient means for resolving these claims.

Moving forward, the Joint Discovery Plan can assist in alleviating any potential burdens on the Court, the witnesses, and the Parties. While the Parties have agreed on many issues, there remain some minor disagreements, and competing proposals, related to depositions. TecSec's proposal includes provisions for reasonable limits on the number of experts and coordinated depositions of inventors, experts and company representatives that will result in the reduction of duplicative depositions on common issues such as conception, reduction to practice, first sale, validity and enforceability. TecSec also submits that coordination should be required with respect to discovery motions practice. To reduce the volume of filings with the Court, the Court should order the Parties to confer in advance on all discovery motions to ensure that briefing on overlapping or identical issues would be coordinated into a single motion.

**D. Require Mediation**

TecSec proposes mandatory mediation to promote a prompt and efficient business resolution of this dispute with at least a subset of the Defendants. Mediation in the prior litigation with Microsoft was successful. TecSec would agree to a consolidated mediation period prior to and/or immediately following the *Markman* process, during which TecSec would serially mediate with all remaining Defendants, either under the Court's supervision or with a private mediator. As mentioned previously, keeping all of the Defendants in the case through the final pretrial conference will allow all of the issues with respect to each Defendant to be fully developed, and will almost inevitably foster more productive settlement discussions.

**E. Group the Defendants for Trial**

Depending on how many, and which, Defendants remain in the case for trial, TecSec believes that holding trials for smaller groupings of related Defendants, or even individual trials for some Defendants, may be appropriate. TecSec's concern, as previously stated, is that a serial trial process could subject TecSec to non-mutual defensive collateral estoppel issues that would confer an unfair benefit upon the Defendants, and would unduly prejudice TecSec. Nevertheless, TecSec remains open to ways in which this option might be used without undue prejudice to its interests. TecSec respectfully suggests that this subject should be addressed at the final pretrial conference once it is clear which Defendants remain in the case.

**CONCLUSION**

TecSec submits that this case can be ready for trial for all Defendants within the deadlines set forth in the Court's April 30, 2010 Order, with no prejudice to any Party and without imposing an undue burden on the Court. Should the Court conclude that further

narrowing of the issues is necessary, TecSec respectfully requests that the Court enter a Case Management Order providing for the streamlining of this case as described above.

Dated: May 17, 2010

Respectfully submitted,

By: /s/ Brian M. Buroker  
Richard L. Wyatt, Jr. (*pro hac vice*)  
Michael A. O'Shea (*pro hac vice*)  
Brian M. Buroker (VSB #39581)  
Michael A. Oakes (VSB #47245)  
**HUNTON & WILLIAMS LLP**  
1900 K Street, N.W.  
Washington, D.C. 20006-1109  
Telephone: (202) 955-1500  
Facsimile: (202) 778-2201

Thomas J. Cawley (VSB #04612)  
Stephen M. Sayers (VSB #23066)  
**HUNTON & WILLIAMS LLP**  
1751 Pinnacle Dr  
Suite 1700  
McLean, VA 22102  
Telephone: (703) 714-7400  
Facsimile: (703) 714-7410

Service Email: tecsec@hunton.com

Andrew G. DiNovo (*pro hac vice*)  
Jay D. Ellwanger (*pro hac vice*)  
Raymond William Mort, III (*pro hac vice*)  
Adam Geoffrey Price (*pro hac vice*)  
**DINOVO PRICE ELLWANGER  
& HARDY LLP**  
7000 N. MoPac Expressway, Suite 350  
Austin, Texas 78731  
Telephone: (512) 539-2626  
Facsimile: (512) 539-2627

***Attorneys for Plaintiff TecSec, Incorporated***

**CERTIFICATE OF SERVICE**

I hereby certify that on the 17<sup>th</sup> day of May, 2010, the foregoing PLAINTIFF TECSEC INC'S MOTION FOR THE ENTRY OF A CASE MANAGEMENT ORDER was electronically filed with the Clerk of the Court using the CM/ECF system which will issue an electronic notification of filing to the following:

*Attorneys for International Business Machines Corporation:*

John M. Desmarais  
Jon Hohenthanner  
Kirkland & Ellis LLP  
601 Lexington Avenue  
New York, NY 10022

Elizabeth Bernard  
Kirkland & Ellis LLP  
655 15<sup>th</sup> Street, N.W.  
Washington, D.C. 20006

Craig C. Reilly  
Law Office of Craig C. Reilly  
111 Oronoco Street  
Alexandria, VA 22314

Service Email: IBMCounsel@kirkland.com

*Attorneys for SAS Institute, Inc.*

Walter Kelley, Jr.  
Tara Lynn Zurawski  
Jones Day  
51 Louisiana Avenue, N.W.  
Washington, D.C. 20001  
wdkelley@jonesday.com  
tzurawski@jonesday.com

Thomas Goots  
Jones Day  
North Point  
901 Lakeside Avenue  
Cleveland, OH 44114-1190  
trgoots@jonesday.com



*Attorneys for SAP America, Inc. and SAP AG:*

Jeffrey K. Sherwood,  
Frank C. Cimino  
Matthew Weinstein  
Megan Sunkel Woodworth  
Dickstein Shapiro LLP  
1825 Eye Street NW  
Washington, DC 20006

Service Email:  
SAP-TecSec@dicksteinshapiro.com

*Attorneys for Cisco Systems, Inc.*

William Boice  
Mitchell Stockwell  
Kilpatrick Stockton LLP  
1100 Peachtree Street  
Atlanta, GA 30309-4530  
bboice@kilpatrickstockton.com  
mstockwell@kilpatrickstockton.com

Amr Aly  
Kilpatrick Stockton LLP  
31 West 52<sup>nd</sup> Street  
New York, NY 10019  
aaly@kilpatrickstockton.com

Craig C. Reilly  
Law Office of Craig C. Reilly  
111 Oronoco Street  
Alexandria, VA 22314  
craig.reilly@ccreillylaw.com

*Attorneys for Sybase, Inc.*

Blair Jacobs  
Christina Ondrick  
Karla Palmer  
McDermott, Will & Emery LLP  
600 13<sup>th</sup> Street, N.W.  
Washington, D.C. 20005  
bjacobs@mwe.com  
kpalmer@mwe.com  
condrick@mwe.com

Terrence McMahon  
Vera Elson  
Yar Chaikovsky  
Hong Lin  
McDermott Will & Emery LLP  
275 Middlefield Road  
Menlo Park, CA 94025  
tmcMahon@mwe.com  
velson@mwe.com  
hlin@mwe.com

*Attorneys for Software AG USA, Inc and  
Software AG, Inc.*

Michael Robinson  
Stephen K. Gallagher  
Venable LLP  
8010 Towers Crescent Drive  
Vienna, VA 22182  
mwrobinson@venable.com  
skgallagher@venable.com

Jeffri Kaminski  
Venable LLP  
575 7<sup>th</sup> Street, NW  
Washington, DC 20004  
jakaminski@venable.com

*Attorneys for Adobe Systems Incorporated*

Henry Su  
James Valentine  
William Nelson  
Christina Finn  
Howrey LLP  
1950 University Avenue  
East Palo Alto, CA 94303-2281  
suh@howrey.com  
valentinej@howrey.com  
nelsonw@howrey.com  
finnc@howreyc.om

Henry Charles Bunsow  
Howrey LLP  
525 Market Street, Suite 3600  
San Francisco, CA 94105  
bunsowh@howrey.com

*Attorneys for eBay Inc. and PayPal, Inc.*

Sarah Hall  
George Pappas  
Gary Rubman  
Covington & Burling LLP  
1201 Pennsylvania Avenue, N.W.  
Washington, D.C. 20004

Nitin Subhedar  
Bhanu Sadasivan  
Covington & Burling LLP  
333 Twin Dolphin Drive  
Redwood Shores, CA 94065

Service Email: ebay-ts@cov.com

*Attorneys for Oracle Corporation & Sun  
Microsystems, Inc (Now Oracle America, Inc.)*

Jonathan D. Link  
Townsend and Townsend and Crew LLP  
1301 K Street, N.W., East Tower  
Washington, D.C. 20005

James G. Gilliland, Jr.  
A. James Isbester  
Mehrnaz Boroumand Smith  
Townsend and Townsend and Crew LLP  
Two Embarcadero Center  
San Francisco, CA 94111

Matthew Hulse  
Townsend and Townsend and Crew LLP  
379 Lytton Avenue  
Palo Alto, CA 94301

Service Email: oracle-tecsec@townsend.com

/s/ Brian M. Buroker  
Brian M. Buroker (VSB #39581)  
Hunton & Williams, LLC  
1900 K Street, N.W.  
Washington, D.C. 20006  
Phone: (202) 955-1500  
Facsimile: (202) 778-2201  
bburoker@hunton.com  
*Attorney for TecSec, Incorporated*